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Business Contact Information

Jetset Kitchens Ltd

Unit H3, 29 Keeling Rd

Henderson,

Auckland.

Ph. 09 838 1600

Email: sales@jetsetkitchens.co.nz

Website: www.jetsetkitchens.co.nz

Business Details

NZ Registered Private Company

Company No. 4132478

Date of Incorporation 26.11.12

Registered Office: 9 Tango Place,
Henderson,
Auckland, 0610

Managing Director: Kanchan Singh

Business Advisor: Konder Holdings (Bikal Tahal)

Bank Details

ANZ - Henderson

Advisor: Devika Kumar

Our History

Kanchan Singh began working for Dream Kitchens, an in-house kitchen and wardrobe manufacturer for Mega Mitre 10 Lincoln Rd, in 2010. The business developed quickly and Kanchan saw the potential to operate it as a separate business.

He negotiated with Vinod Kumar, the owner of Mega Mitre 10 Lincoln Road, to buy the assets of the business which included a CNC Flatbed cutting machine. He formed Jetset Kitchens in 2012 and set up premises in Keeling Rd, Henderson. Since then it has continued to grow.

He has had guidance from Bikal Tahal in setting up and managing his business systems and processes. Bikal has over 30 years of commercial experience and his help has been invaluable.

Jetset Kitchens have delighted customers by producing quality kitchens from top-range to budget, and everything in between.

Satisfied clients include a number of Mitre 10 stores, Maddren Homes, Settler Homes and KN Building. We have recently supplied 50 kitchens to a major housing development in Manukau and are in the process of supplying kitchens for a large development in Takani.

Jetset Kitchens have been a long-time supporter of the Friends of Fiji Heart Foundation, a charity which provides medical aid and surgical teams to help the poor and needy in Fiji.

Our Mission

To exceed our customers' expectations by delivering quality on time.

Our Values

We operate by our values of:

- **Teamwork** - We work closely with our suppliers and clients to exceed expectations.
- **Quality** - We strive to perform at an excellent level in everything we do. We are reliable. We are committed to producing and delivering products to the highest possible standard every time.
- **Honesty & Integrity** - We are truthful and our actions are consistent with our words. We are honest and direct in all our communications.
- **Respect & Dignity** - We demonstrate respect for and appropriate loyalty towards our customers, colleagues and suppliers.
- **Innovation & Improvement** - We drive innovation and challenge the status quo to exceed our customers' expectations.

Competitive Advantage

We have our own in-house installers which ensures that the quality is maintained while providing flexibility around the customer's timing.

Our Process

We use our Five-Step Process to ensure we understand our customers' needs and then deliver quality on time. We use this process for our developer clients or individual customers.

Step 1 – Understanding the Customer's Need

The process begins with getting a clear understanding of what the customer wants, their budget, their preferences and timeframe.

Step 2 – Initial Design and Quote

On being supplied with the plans, we produce an initial design and quote within a couple of days. If plans are not available, we site measure prior to producing the design and quote.

Step 3 – Refine Design

It is our experience that the initial design is not necessarily the final design. We work with the customer to refine the design. Customers are welcome to sit with us as we refine the design using our computer-aided design software. The various kitchen components, material and colours are agreed on at this point.

Step 4 – Confirm Order

Once the final design and components are agreed upon, we commit the details in writing as a firm order.

Step 5 – Final Measure, Manufacture and Install

Prior to manufacture we undertake a final measure on site as there can be variations from the plans. We work with our customers on the timeframe and date for installation. We prefer to deliver the kitchen on-site the day before installation to enable our installers to complete the kitchen in a timely manner.

Payment Terms

For approved commercial customers, our terms of payment are 20th of the month following the date of invoice.

Examples of Our Work

See the following pages for examples of our work and testimonials from our customers.